



Ministerio de Energía
Presidencia de la Nación

Behaviour Change and Transportation Research

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Behaviour Change for Energy Efficiency: Opportunities for International Cooperation in the G20 and Beyond, Paris, 12 September 2018

How have behavioural insights shaped efficiency policy in this sector?

- *U.S. Department of Energy – Advanced Research Projects Agency – Energy (ARPA-E)*
 - *Traveler Response Architecture using Novel Signaling for Network Efficiency in Transportation (TRANSNET)*
 - *Development of smartphone mobility app using incentives/informational levers to nudge travel behaviour*
- *U.S. Department of Energy – Energy Efficient Mobility Systems (EEMS)*
 - *SMART Mobility Consortium: Mobility Decision Science (MDS) research pillar*
 - *WholeTraveler behavioural survey/geolocation data collection*
 - *Integration of behavioural factors into leading research addressing emerging transportation technologies and trends*

Results of the policy/programme

- **ARPA-E TRANSNET**

- *Metropia mobility app deployed to thousands of users in Austin and El Paso, Texas & Tucson, Arizona; plans for more cities*
- *Identified individual and system level energy benefits due to changed behaviours*
 - *Changes to departure time, routes, vehicle passenger load, trips avoided*
- *NREL developed tools to estimate fuel reduction, economic savings presented to users in real-time*

- **EEMS Mobility Decision Science research**

- *Intentional effort to integrate behavioural science as part of interdisciplinary research*
- *WholeTraveler project is currently in progress*
- *Informing development of current and next generation travel demand models*

Metropia Mobility Options and Gamification

Leave	6:45 _{pm}	7:00 _{pm}	7:15 _{pm}	7:15 _{pm}
Arrive	7:03 _{pm}	7:17 _{pm}	7:31 _{pm}	7:29 _{pm}
Duration	18m	17m	16m	14m
Points	30	40	70	70

Reserve Trip

Pick up at **1:27 PM**
 Duration **8 min**
 ETA **1:35 PM**
 Cost **\$6.05**
 Reward **40 Points**

Confirm Pickup Location

Sit back and relax, Max.
Thanks for catching a ride.

DUO **END MY TRIP**

Answer to earn 25 points!

Which lane did you use to cross the bridge at 10:24 am on Friday, March 9th?

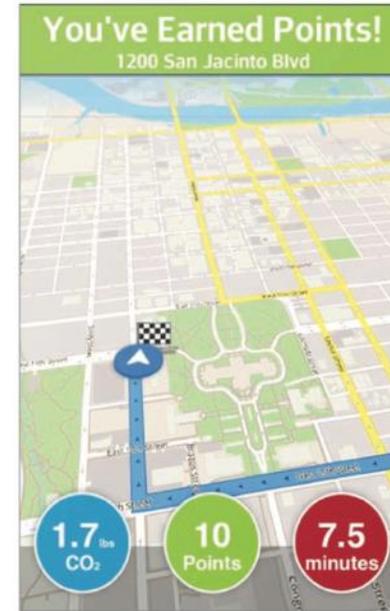
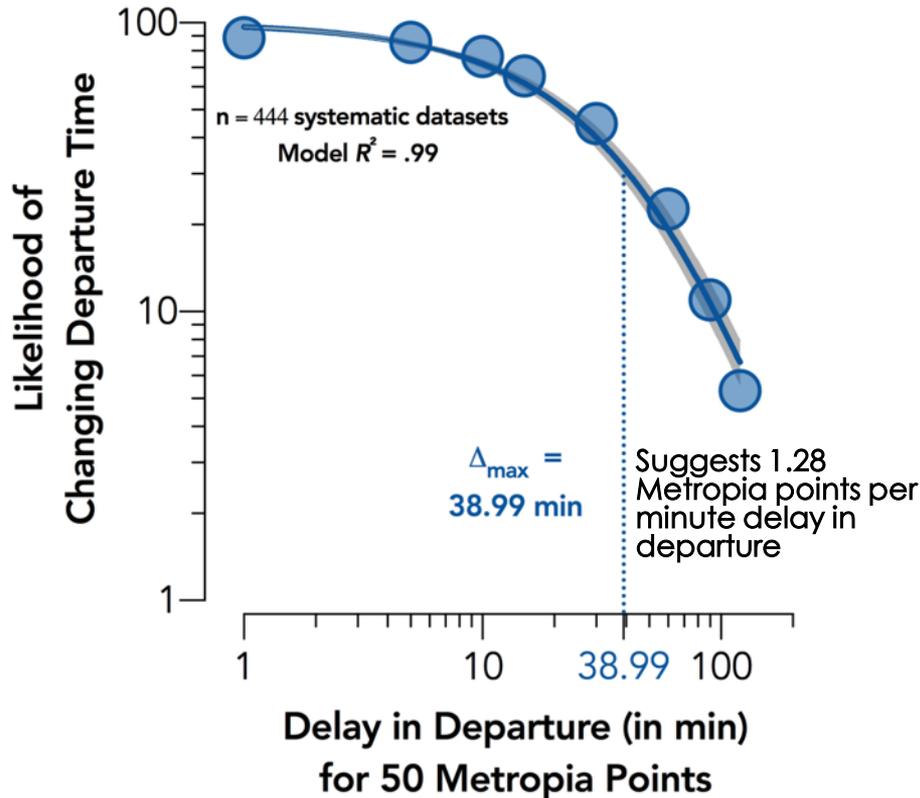
Please choose answer below

Ready-Lane

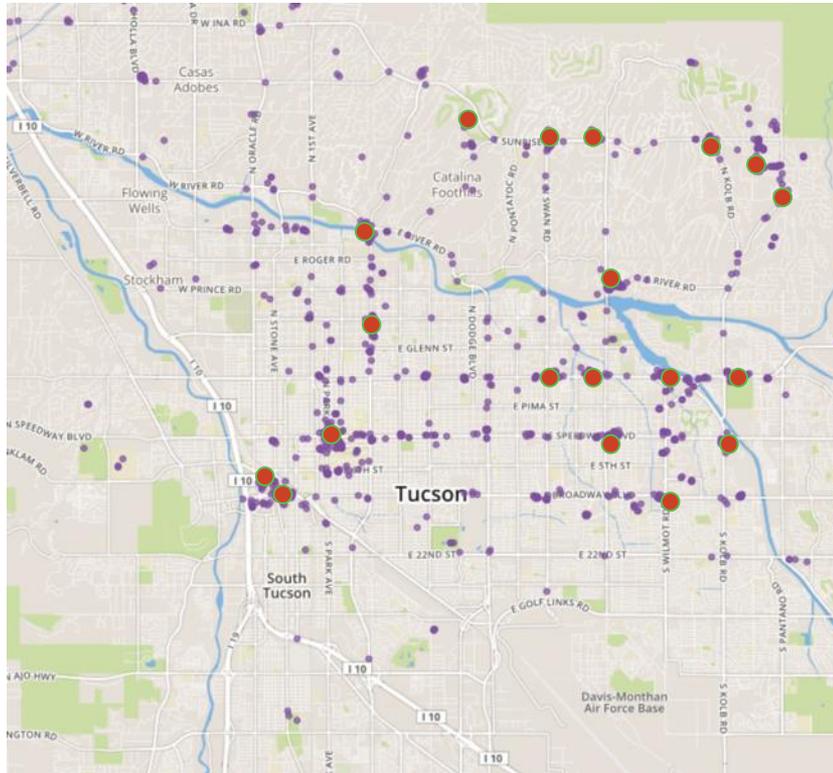
Skip **SUBMIT**

Behavioural Economics: Breakpoint

Population-Level (Aggregate) Analysis



Inferring User Trip Purpose



Activity Type

Number of Trips

Home

230,230

Work

65,065

School

24,956

Shopping

35,629

Maintenance

127,946

Entertainment

142,120

Drop off/pickup

26,112

Annualized Cost Savings

- Annualize costs
 - Determine average \$/mile savings for a trip and multiply by average annual VMT for a driver
 - Texas average fuel cost = \$2.40/gallon
 - National average annual miles driven = 13,476 miles (averaged over all age groups)
- Aggregate results for annualized fuel cost savings
 - **Mean** = \$0.016/mi -> **\$215.62/year**
 - **Median** = \$0.008/mi -> **\$107.8/year**
 - **StDev** = \$0.10/mi -> **\$134.76/year**



Metropia V2.0: TOTAL MOBILITY

JOURNEY



Multi-modal Trip Planner

Personalized trip planner for all modes.
Integration with transportation systems
via instant messaging portal: travel alerts,
Mobility Option Discovery.

INDUCE



Travel Behavior Shifts

Rich data repository about
individual travel behaviors and micro-
targeted [customer campaigns](#) to alter
travel behavior.

TRANSACTION



Payment & Ticketing

A bank repository for 'universal'
collection
and transfer of points and agency
provided rewards, gift cards and CO2
savings.

Lessons learned

- **ARPA-E TRANSNET**

- *Users are willing to shift their behaviour as a result of incentives and energy information*
- *Interventions designed to nudge behaviour can result in substantial energy savings*
- *Monetary-based incentives can be challenging to scale up*
- *Challenges: Infrastructural and cultural inertia for automobile dependence*

- **EEMS Mobility Decision Science**

- *Strong interest in behavioural science data and approaches among engineers, researchers*
- *Travel demand models benefit from behavioural data*
- *Challenges: Vast potential behavioural data from unconventional sources offer insights; improved methods, machine learning/AI analytical tools needed*

Opportunities for international collaboration?

- **Fundamental disruption is occurring worldwide in transportation**
 - *Opportunity to nudge travel behaviours toward more energy efficient options*
 - *Shared mobility behaviours, coupled with vehicle electrification can enable increased mobility access while reducing energy costs, especially in developing countries*
- **Knowledge exchange to avoid or mitigate past mistakes**
 - *As behaviours evolve due to Opportunities for countries to exchange knowledge*
 - *“Leapfrog” technologies such as distributed power generation/renewable energy can transform travel behaviour in rural and less developed areas*
 - *Several current behavioural trends in transportation first emerged in developing countries*
- **Applied behavioural research in transportation is still in early stages**
 - *Much is to be gained through collaborative research efforts*
 - *Strong possibilities to inform “leapfrog” strategies in developing countries*

Further questions

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